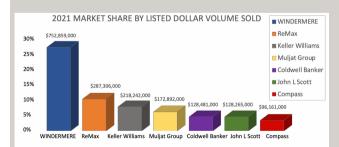


2022 has had an incredibly eventful start in our local real estate market. Month-to-date, the average list-to-sale price ratio (the percentage a house sells for in comparison to the list price) in Whatcom County was 103% and in Skagit County it was 102%. This is in conjunction with complete year-over-year median price appreciation (the last 12 months of price growth averaged and compared to the previous 12 months of price growth) of 23% in Whatcom County and 18% in Skagit County.

Home prices in Whatcom County rose by a remarkable 22.6% as compared to a year ago, resulting in an average sale price of \$600,899 2020 numbers were 12% and an average of 495,067. With continuing low mortgage rates, limited inventory and high buyer demand, Windermere Economist Matthew Gardner projects home prices will rise an estimated 16.5% in 2022.

Whatcom County has been my home for more than 20 years. No matter what incredible, beautiful place I travel to... whenever I return it always feels like HOME. Sharing my passion for this unique area and helping others build wealth in Real Estate in Whatcom County is my honor.



## Whatcom County Property Value Trends

|      | RESIDENTIAL YEAR TOTALS |                  |                   |                      |                   | CONDOMINIUM YEAR TOTALS |                  |                   |                      |                   |               | VACANT LAND TOTALS |                   |  |  |
|------|-------------------------|------------------|-------------------|----------------------|-------------------|-------------------------|------------------|-------------------|----------------------|-------------------|---------------|--------------------|-------------------|--|--|
|      | Units<br>Sold           | Average<br>Price | Square<br>Footage | Price Per<br>Sq. Ft. | Days on<br>Market | Units<br>Sold           | Average<br>Price | Square<br>Footage | Price Per<br>Sq. Ft. | Days on<br>Market | Units<br>Sold | Average<br>Price   | Days on<br>Market |  |  |
| 2021 | 3,273                   | \$600,899        | 1,903             | \$315.76             | 23                | 579                     | \$389,389        | 1,134             | \$343.38             | 20                | 585           | \$276,882          | 181               |  |  |
| 2020 | 3,062                   | \$495,067        | 1,923             | \$257.45             | 34                | 590                     | \$315,742        | 1,116             | \$282.92             | 59                | 547           | \$182,855          | 165               |  |  |
| 2019 | 3,042                   | \$442,338        | 1,888             | \$234.29             | 40                | 567                     | \$288,879        | 1,112             | \$259.78             | 51                | 488           | \$137,489          | 151               |  |  |
| 2018 | 2,956                   | \$418,786        | 1,920             | \$218.12             | 42                | 630                     | \$294,372        | 1,157             | \$254.43             | 54                | 511           | \$162,193          | 188               |  |  |
| 2017 | 3,154                   | \$379,538        | 1,888             | \$201.03             | 48                | 597                     | \$252,950        | 1,115             | \$226.86             | 46                | 534           | \$135,435          | 221               |  |  |
| 2016 | 3,160                   | \$345,063        | 1,890             | \$182.57             | 56                | 561                     | \$214,114        | 1,120             | \$191.17             | 77                | 542           | \$127,883          | 253               |  |  |
| 2015 | 2,993                   | \$331,516        | 2,149             | \$154.26             | 74                | 463                     | \$201,717        | 1,116             | \$180.75             | 88                | 443           | \$144,733          | 229               |  |  |
| 2014 | 2,538                   | \$305,150        | 1,948             | \$156.65             | 100               | 325                     | \$227,642        | 1,207             | \$188.60             | 94                | 389           | \$151,591          | 269               |  |  |
| 2013 | 2,395                   | \$290,524        | 1,902             | \$152.75             | 81                | 387                     | \$204,923        | 1,138             | \$180.07             | 110               | 401           | \$160,218          | 285               |  |  |

Year totals may contain outlying areas that are not listed in tables below. All information supplied from the Northwest Multiple Listing Service

| RESIDENTIAL      | 2019          |                  |                      |                   | 2020          |                  |                      |                   | 2021          |                  |                      |                   |
|------------------|---------------|------------------|----------------------|-------------------|---------------|------------------|----------------------|-------------------|---------------|------------------|----------------------|-------------------|
|                  | Units<br>Sold | Average<br>Price | Price Per<br>Sq. Ft. | Days on<br>Market | Units<br>Sold | Average<br>Price | Price Per<br>Sq. Ft. | Days on<br>Market | Units<br>Sold | Average<br>Price | Price Per<br>Sq. Ft. | Days on<br>Market |
| Bellingham       | 931           | \$551,690        | \$257.02             | 28                | 974           | \$601,638        | \$298.73             | 26                | 960           | \$742,813        | \$367.55             | 16                |
| Lynden           | 277           | \$425,242        | \$203.95             | 40                | 281           | \$475,070        | \$222.20             | 33                | 286           | \$591,310        | \$266.96             | 24                |
| Blaine/Birch Bay | 433           | \$410,189        | \$218.07             | 54                | 418           | \$462,683        | \$244.55             | 46                | 427           | \$577,565        | \$296.49             | 20                |
| Everson/Nooksack | 172           | \$355,720        | \$199.73             | 39                | 131           | \$415,882        | \$223.35             | 33                | 156           | \$501,567        | \$281.62             | 15                |
| Ferndale         | 520           | \$420,843        | \$221.96             | 41                | 552           | \$469,460        | \$246.57             | 37                | 611           | \$574,206        | \$297.52             | 17                |
| Meridian         | 128           | \$467,529        | \$254.23             | 33                | 98            | \$564,308        | \$252.60             | 30                | 119           | \$644,381        | \$322.99             | 16                |
| Mt. Baker        | 267           | \$292,541        | \$206.45             | 56                | 266           | \$348,895        | \$234.79             | 45                | 368           | \$406,294        | \$297.43             | 50                |
| Semiahmoo        | 53            | \$765,610        | \$230.19             | 93                | 51            | \$727,801        | \$262.18             | 96                | 62            | \$1,003,940      | \$321.78             | 24                |

| CONDOMINIUN      | 2019          |                  |                      | 2020              |               |                  |                      | 2021              |               |                  |                      |                   |
|------------------|---------------|------------------|----------------------|-------------------|---------------|------------------|----------------------|-------------------|---------------|------------------|----------------------|-------------------|
|                  | Units<br>Sold | Average<br>Price | Price Per<br>Sq. Ft. | Days on<br>Market | Units<br>Sold | Average<br>Price | Price Per<br>Sq. Ft. | Days on<br>Market | Units<br>Sold | Average<br>Price | Price Per<br>Sq. Ft. | Days on<br>Market |
| Bellingham       | 313           | \$310,862        | \$274.86             | 30                | 255           | \$329,452        | \$309.05             | 25                | 271           | \$397,859        | \$364.67             | 16                |
| Lynden           | 57            | \$226,890        | \$201.86             | 81                | 105           | \$232,566        | \$240.75             | 85                | 78            | \$339,519        | \$274.47             | 47                |
| Blaine/Birch Bay | 114           | \$285,683        | \$272.34             | 95                | 100           | \$475,675        | \$333.57             | 116               | 101           | \$463,326        | \$487.85             | 44                |
| Everson/Nooksack | 5             | \$186,900        | \$130.24             | 54                | 6             | \$196,333        | \$152.20             | 14                | 5             | \$274,200        | \$194.61             | 10                |
| Ferndale         | 10            | \$225,890        | \$246.34             | 24                | 23            | \$255,426        | \$160.54             | 56                | 25            | \$374,838        | \$303.02             | 44                |
| Meridian         | 30            | \$338,960        | \$239.38             | 26                | 32            | \$360,349        | \$262.45             | 38                | 45            | \$410,991        | \$301.98             | 16                |
| Mt. Baker        | 12            | \$118,871        | \$186.61             | 53                | 16            | \$133.125        | \$182.61             | 48                | 20            | \$265,420        | \$390.32             | 6                 |
| Semiahmoo        | 32            | \$604,916        | \$291.26             | 145               | 44            | \$729,099        | \$371.61             | 174               | 32            | \$830,087        | \$462.96             | 42                |

